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CHRISTOPHER J. BIELIK

First Selectman

Mahoney Sabol and Company, LLP 180 Glastonbury Blvd., Suite 400 Glastonbury, CT 06033-4439

This representation letter is provided in connection with your audit of the financial statements of the Town of Beacon Falls, Connecticut (the "Town"), which comprise the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information as of June 30, 2016, and the respective changes in financial position and the budgetary comparison schedule of the General Fund, and the related notes to the financial statements, for the purpose of expressing opinions as to whether the financial statements are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement. An omission or misstatement that is monetarily small in amount could be considered material as a result of qualitative factors.

We confirm, to the best of our knowledge and belief, as of December 29, 2016, the following representations made to you during your audit.

FINANCIAL STATEMENTS

- 1) We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter, including our responsibility for the preparation and fair presentation of the financial statements in accordance with U.S. GAAP and for preparation of the supplementary information in accordance with the applicable criteria.
- 2) The financial statements referred to above are fairly presented in conformity with U.S. GAAP and include all properly classified funds and other financial information of the Town required by generally accepted accounting principles to be included in the financial reporting entity. There are no component units for which generally accepted accounting principles require to be included in the Town's financial statements.
- 3) We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
- 4) We acknowledge our responsibility for the design, implementation, and maintenance of internal control to prevent and detect fraud.
- 5) Significant assumptions we used in making accounting estimates, including those measured at fair value, are reasonable.

- 6) There are no related party transactions, including revenues, expenditures/expenses, loans, transfers, leasing arrangements, and guarantees, and amounts receivable from or payable to related parties that are required to be disclosed in accordance with the requirements of U.S. GAAP.
- 1) We are in agreement with the adjusting journal entries you have proposed, and they have been posted to the Town's accounts. Uncorrected misstatements of the financial statements consist of an understatement of the proportionate share of the MERF net pension liability and an over statement of beginning net position as of July 1, 2015 in the amount of \$109,810 in the government-wide statements, an understatement of cash and related revenues in the amount of \$45,019 in the General Fund and an understatement of accounts payable and related expenditures in the amount of \$10,586 in the Aggregate Remaining Funds. We believe the effects of these uncorrected misstatement are immaterial, both individually and in the aggregate, to the government-wide financial statements, the General Fund financial statements, and the basic financial statements taken as a whole.
- 2) We are not aware of any pending or threatened litigation, claims, or assessments or unasserted claims or assessments that are required to be accrued or disclosed in the financial statements.
- 3) There are no guarantees, whether written or oral, under which the Town is contingently liable.
- 4) We have provided you with:
 - a) Access to all information, of which we are aware, that is relevant to the preparation and fair presentation of the financial statements, such as records, documentation, and other matters and all audit or relevant monitoring reports, if any, received from funding sources.
 - b) Additional information that you have requested from us for the purpose of the audit.
 - c) Unrestricted access to persons within the entity from whom you determined it necessary to obtain audit evidence.
 - d) Minutes of the meetings of the Board of Selectmen, Board of Finance and Town Meeting or summaries of actions of recent meetings for which minutes have not yet been prepared.
- 5) All material transactions have been recorded in the accounting records and are reflected in the financial statements and the schedule of state financial assistance.
- 6) We have disclosed to you the results of our assessment of the risk that the financial statements may be materially misstated as a result of fraud.
- 7) We have no knowledge of any fraud or suspected fraud that affects the Town and involves:
 - a) Management,
 - b) Employees who have significant roles in internal control, or
 - c) Others where the fraud could have a material effect on the financial statements.
- 8) We have no knowledge of any allegations of fraud or suspected fraud affecting the Town's financial statements communicated by employees, former employees, regulators, or others.
- 9) We have no knowledge of instances of noncompliance or suspected noncompliance with provisions of laws, regulations, contracts, or grant agreements, or abuse, whose effects should be considered when preparing financial statements.
- 10) We have disclosed to you the identity of the Town's related parties and all the related party relationships of which we are aware.
- 11) There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.

- 12) We have a process to track the status of audit findings and recommendations.
- 13) We have identified to you any previous audits, attestation engagements, and other studies related to the audit objectives and whether related recommendations have been implemented.
- 14) The Town has no plans or intentions that may materially affect the carrying value or classification of assets, liabilities, or equity.
- 15) We are responsible for compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to us, including debt limits and debt contracts; and we have identified and disclosed to you all laws, regulations and provisions of contracts and grant agreements that we believe have a direct and material effect on the determination of financial statement amounts or other financial data significant to the audit objectives, including legal and contractual provisions for reporting specific activities in separate funds.
- 16) We have not identified any instances that have occurred of fraud or noncompliance with the provisions of laws and regulations that we believe would have a material effect on the financial statements or other financial data significant to the audit objectives, and any other instances that warrant the attention of those charged with governance.
- 17) We have not identified any instances that have occurred of noncompliance with provisions of laws and regulations that we believe would have a material effect on the determination of financial statement amounts or other financial data significant to the audit objectives.
- 18) We have not identified any instances that have occurred of abuse that could be quantitatively or qualitatively material to the financial statements or other financial data significant to the audit objectives.
- 19) There are no violations or possible violations of budget ordinances, laws and regulations (including those pertaining to adopting, approving, and amending budgets), provisions of contracts and grant agreements, debt limits, and any related debt covenants whose effects should be considered for disclosure in the financial statements, or as a basis for recording a loss contingency, or for reporting on noncompliance.
- 20) As part of your audit, you assisted with preparation of the financial statements and related notes, and the schedule expenditures of state financial assistance. We have designated an individual with suitable skill, knowledge, or experience to oversee your services and have assumed all management responsibilities. We have reviewed, approved, and accepted responsibility for those financial statements and related notes and the schedule of expenditures of state financial assistance.
- 21) The Town has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
- 22) The Town has complied with all aspects of contractual agreements that would have a material effect on the financial statements in the event of noncompliance.
- 23) We have followed all applicable laws and regulations in adopting, approving, and amending budgets.
- 24) The financial statements properly classify all funds and activities, in accordance with GASB Statement No. 34.
- 25) All funds that meet the quantitative criteria in GASBS Nos. 34 and 37 for presentation as major are identified and presented as such and all other funds that are presented as major are particularly important to financial statement users.
- 26) Components of net position (net investment in capital assets; restricted; and unrestricted) and equity amounts are properly classified and, if applicable, approved.

- 27) The methods and significant assumptions used to determine fair values are appropriate for financial statement measurement and disclosure purposes.
- 28) Provisions for uncollectible receivables have been properly identified and recorded.
- 29) Receivables recorded in the financial statements represent valid claims against debtors for transactions arising on or before the balance sheet date and have been reduced to their estimated net realizable value.
- 30) Expenses have been appropriately classified in or allocated to functions and programs in the statement of activities, and allocations have been made on a reasonable basis.
- 31) Revenues are appropriately classified in the statement of activities within program revenues, general revenues, contributions to term or permanent endowments, or contributions to permanent fund principal.
- 32) Interfund, internal, and intra-entity activity and balances have been appropriately classified and reported.
- 33) Deposits and investment securities and derivative instruments are properly classified as to risk and are properly disclosed.
- 34) Capital assets, including infrastructure and intangible assets, are properly capitalized, reported, and, if applicable, depreciated.
- 35) We believe that the actuarial assumptions and methods used to measure pension and OPEB liabilities and costs for financial accounting purposes are appropriate in the circumstances.
- 36) We have appropriately disclosed the Town's policy regarding whether to first apply restricted or unrestricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position is available and have determined that net position is properly recognized under the policy.
- 37) We are following our established accounting policy regarding which resources (that is, restricted, committed, assigned, or unassigned) are considered to be spent first for expenditures for which more than one resource classification is available. That policy determines the fund balance classifications for financial reporting purposes.
- 38) We acknowledge our responsibility for the required supplementary information (RSI). The RSI is measured and presented within prescribed guidelines and the methods of measurement and presentation have not changed from those used in the prior period. We have disclosed to you any significant assumptions and interpretations underlying the measurement and presentation of the RSI.
- 39) With respect to the combining and individual fund statements and schedules, we acknowledge our responsibility for presenting the information in accordance with accounting principles generally accepted in the United States of America, and we believe the information, including its form and content, is fairly presented in accordance with accounting principles generally accepted in the United States of America. The methods of measurement and presentation of the information have not changed from those used in the prior period, and we have disclosed to you any significant assumptions or interpretations underlying the measurement and presentation of the supplementary information.
- 40) All events subsequent to the date of the financial statements and for which U.S. GAAP requires adjustment or disclosure have been adjusted or disclosed. No events, including instances of noncompliance, have occurred subsequent to the balance sheet date and through the date of this letter that would require adjustment to or disclosure in the aforementioned financial statements or in the schedule of findings and questioned costs.

SINGLE AUDIT

- 1) With respect to State of Connecticut financial assistance programs:
 - a) We are responsible for understanding and complying with and have complied with the requirements of the State Single Audit Act and the compliance requirements described in the State of Connecticut Office of Policy and Management Compliance Supplement to the State Single Audit Act, including requirements relating to preparation of the schedule of expenditures of state financial assistance.
 - b) We acknowledge our responsibility for presenting the schedule of expenditures of state financial assistance (SESFA) in accordance with the requirements of the State Single Audit Act, and we believe the SESFA, including its form and content, is fairly presented in accordance with the State Single Audit Act. The methods of measurement or presentation of the SESFA have not changed from those used in the prior period and we have disclosed to you any significant assumptions and interpretations underlying the measurement or presentation of the SESFA.
 - c) If the SESFA is not presented with the audited financial statements, we will make the audited financial statements readily available to the intended users of the SESFA no later than the date we issue the SESFA and the auditor's report thereon.
 - d) We have identified and disclosed to you all of our government programs and related activities subject to the State Single Audit Act and included in the SESFA made during the audit period for all awards provided by state agencies in the form of grants, state cost-reimbursement contracts, loans, loan guarantees, property (including donated surplus property), cooperative agreements, interest subsidies, insurance, food commodities, direct appropriations, and other direct assistance.
 - e) We are responsible for understanding and complying with, and have complied with, the requirements of laws, regulations, and the provisions of contracts and grant agreements related to each of our state programs and have identified and disclosed to you the requirements of laws, regulations, and the provisions of contracts and grant agreements that are considered to have a direct and material effect on each major program.
 - f) We are responsible for establishing and maintaining, and have established and maintained, effective internal control over compliance requirements applicable to state programs that provides reasonable assurance that we are managing our state financial assistance in compliance with laws, regulations, and the provisions of contracts and grant agreements that could have a material effect on our state programs. We believe the internal control system is adequate and is functioning as intended.
 - g) We have made available to you all contracts and grant agreements (including amendments, if any) and any other correspondence with state agencies or pass-through entities relevant to state programs and related activities.
 - h) We have received no requests from a state agency to audit one or more specific programs as a major program.
 - i) We have complied with the direct and material compliance requirements, including when applicable, those set forth in the State of Connecticut Office of Policy and Management, *Compliance Supplement to the State Single Audit Act*, relating to state awards. We are not aware of any amounts questioned or any known noncompliance with the requirements of state awards.
 - j) There have been no communications from grantors and pass-through entities concerning possible noncompliance with the direct and material compliance requirements, including communications received from the end of the period covered by the compliance audit to the date of the auditor's report.

- k) There have been no findings received and related corrective actions taken for previous audits, attestation engagements, and internal or external monitoring that directly relate to the objectives of the compliance audit, including findings received and corrective actions taken from the end of the period covered by the compliance audit to the date of the auditor's report.
- Amounts claimed or used for matching were determined in accordance with relevant guidelines in the State of Connecticut Office of Policy and Management, Cost Standards.
- m) We have made available to you all documentation related to compliance with the direct material compliance requirements, including information related to state program financial reports and claims for advances and reimbursements.
- n) We have disclosed to you the nature of any subsequent events that provide additional evidence about conditions that existed at the end of the reporting period affecting noncompliance during the reporting period.
- There are no such known instances of noncompliance with direct and material compliance requirements that
 occurred subsequent to the period covered by the auditor's report.
- p) No changes have been made in internal control over compliance or other factors that might significantly affect internal control have occurred subsequent to the date as of which compliance was audited.
- q) State program financial reports and claims for advances and reimbursements are supported by the books and records from which the financial statements have been prepared.
- r) The copies of state program financial reports provided you are true copies of the reports submitted, or electronically transmitted, to the respective state agency or pass-through entity, as applicable.
- s) We have charged costs to state awards in accordance with applicable cost principles.

Signature:

Name, Title: Christopher J. Bielik, First Selectman

Signature:

Name, Title: Thomas Broesler, Finance Manager